

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
11	05/13/19	Open	Action	05/08/19

Subject: Approving a Sole Source Procurement for Purchase of Dynamic Message Signs with IPDisplays and Delegating Authority to the General Manager/CEO to Execute Said Contract

ISSUE

Whether or not to approve a sole source procurement and delegate authority to the General Manager/CEO to execute a contract for the purchase of Dynamic Message Signs with IPDisplays.

RECOMMENDED ACTION

Adopt Resolution No. 19-05-_____, Approving a Sole Source Procurement and Delegating Authority to the General Manager/CEO to Execute a Contract for the Purchase of Dynamic Message Signs with IPDisplays.

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$ 288,209.25*
Budget Source:	Capital	Next FY:	\$ NA
Funding Source:	State Transportation Congestion Relief Program	Annualized:	\$ NA
GL Acct(s)	GL: 910800	Total Amount:	\$ 288,209.25*
Capital Project #:	R357.01.07.01 R357.02.07.01		
Total Budget:	\$288,209.25*		
*R357.01.07.01:	\$155,250.00 plus \$657.00 shipping and 8.75% CA Sales Tax		\$13,641.86
*R357.02.07.01:	\$108,675.00 plus \$438.00 shipping and 8.75% CA Sales Tax		\$9,547.39
Total Budget:	\$288,209.25		

DISCUSSION

In 2010, based on advanced and unique technological capabilities, SacRT selected IPDisplays digital messaging signs for the development of a dynamic message sign (DMS) system for its' light rail stations to provide train arrival times, service disruptions and other important information to passengers. Over the past nine years, SacRT has expanded the system to all 53 light rail stations, totaling approximately 95 signs.

SacRT has state funding available to purchase 17 additional messaging signs for system expansion and replacement of damaged signs. SacRT's sign control and mechanical systems are designed specifically for IPDisplays DMS' technology. Staff is requesting the Board authorize a Noncompetitive and Sole Source Procurement to procure the additional signs based on the proprietary nature of the technology, and is currently the only product available that integrates with

Approved:

Presented:

Final 05/08/19

General Manager/CEO

CIO/ Director, Information Technology
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Subject: Approving a Sole Source Procurement for Purchase of Dynamic Message Signs with IPDisplays and Delegate Authority to the General Manager/CEO to Execute Said Contract

SacRT's existing software control systems and mechanical installation requirements. In accordance with SacRT's Procurement Ordinance, Section 1.405, Noncompetitive and Sole Source Procurement, B.1, Non-Federally-Funded Procurements, a noncompetitive Procurement is permitted for supplies, when the Board determines that the supplies can be provided only by one firm and efforts to seek competition would be futile.

Staff has researched the market and determined the direct price quoted by IPDisplays to be fair and reasonable, recommends that the Board find that it is appropriate to make a sole source award for the purchase of 17 Dynamic Message Signs to IPDisplays for an amount not to exceed \$288,209.25 including shipping and sales tax.

RESOLUTION NO. 19-05-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

May 13, 2019

**APPROVING A SOLE SOURCE PROCUREMENT AND DELEGATING AUTHORITY
TO THE GENERAL MANAGER/CEO TO EXECUTE A CONTRACT FOR THE
PURCHASE OF DYNAMIC MESSAGE SIGNS WITH IPDISPLAYS.**

WHEREAS, in accordance with Section 1.405 B.1 of the SacRT Procurement Ordinance, a sole source procurement for supplies is permitted, based upon a determination by the Board that the supplies can only be provided by one firm and that efforts to seek competition would be futile.

WHEREAS, IPDisplays' Dynamic Message Signs are proprietary and the only product available that will integrate with SacRT's existing software controls systems and mechanical installation requirements.

WHEREAS, because IPDisplays' Dynamic Message Signs are proprietary, no other vendor can provide a product that will integrate with SacRT's software and installation requirements.

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Board hereby determines that a sole source procurement with IPDisplay is appropriate because the supplies can be provided only by one firm and efforts to seek competition would be futile.

THAT, the Board delegates authority to the General Manager/CEO to execute a Contract for the purchase of 17 messaging signs by and between the Sacramento Regional Transit District with IPDisplays for the purchase of 17 dynamic messaging signs for an amount not to exceed \$288,209.25, including shipping and sales tax.

PATRICK KENNEDY, Chair

A T T E S T:

HENRY LI, Secretary

By: _____
Cindy Brooks, Assistant Secretary